



Cleto Sagripanti

Consultant and former President, European Confederation of the Footwear Industry

Cleto Sagripanti is a seasoned strategist, executive, and management consultant who helps companies with strategic business development and sales productivity. He was twice elected as President to the European Confederation of the Footwear Industry. Currently, he serves as senior advisor to MC Management & Consultants srl, based in Marche, Italy, and advises clients of fashion industry by leveraging his deep understanding of the global markets and his vast network of more than 2,000 wholesale buyers, more than 60 sales agencies, and more than 350 corporate press contacts.

Most recently, Cleto served as Chief Executive Officer of Kallistè srl, based in Veneto, Italy, and its manufacturing facility in Marche, Italy. He led the launch of the iconic “bow” shoe brand N21 and positioned the brand in more than 85 countries.

Cleto also served in chief executive and managerial roles for Manas Spa, a footwear and handbag manufacturer based in Marche, Italy.

Cleto was elected to serve two consecutive two-year terms as President of the European Confederation of the Footwear Industry (CEC), based in Brussels, from 2015-2019. Under his leadership, CEC actively supported the European Commission in the negotiations of the free trade agreements (FTAs) with South Korea, Canada, Japan, and the Transatlantic Trade and Investment Partnership (TTIP). Through these experiences, he established productive working relationships with key officials and policymakers in the EU institutions, as well as with leading EU industrial players active in Brussels.

Cleto also served as Vice President of the Young Entrepreneurs of Italian Confindustria and President of the Italian Shoes Manufacturers.

Cleto proactively seeks academic opportunities to enrich his interdisciplinary understanding which helps enhance his business and commercial capabilities. He is fluent in Italian and English.

